



Glenn Spencer

As CEO, Glenn is responsible for the company achieving its strategic and operational business objectives. He knows that the key to success is putting our clients and the professionals who work for them at the center of everything we do.

Glenn works with leadership teams to assure goals are linked to the company's overall business objectives and assure they have the resources and support to achieve success. He is actively engaged in recruiting top professionals interested in building industry leading brands in our areas of focus.

"Organizationally, we need to continue to focus on innovation and simplicity," says Glenn. "Today's world is so very complicated; we need to make sure that we simplify things for our people and our clients. They want innovation, solutions to their challenges AND simplicity in their lives."

Glenn also believes that, especially in a growth period, hiring the right people is critical to success. "We want our people to focus on the experience of our clients – what should it feel like from our client's perspective? If we can paint an agreed-upon vision of the client experience and empower our people to make the vision real, they will develop better ideas than if we prescribe everything from the center."

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**We exist to inspire people
to achieve their life ambitions.**

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